

Fall 2022 Elective Schedule

Term A: August 29 - October 13

Term B: October 24 - December 15

Equivalencies pertain to continuing students who took courses prior to Spring 2020

Baltimore - In Person															
Crs	Sec	Title	Cr	Day	Term	Time		Crs	Sec	Title	Cr	Day	Term	Time	
BUSI 758Q	BA01	Business Consulting	4	Th	AB	6:25-10:00pm	*								Equivalent to:
BUSI 758K	BA01	Portfolio Management	2	T	A	6:25-10:00pm		BUSI 602	BA01	Leading with a Strategic Mindset	2	M	B	6:25-10:00pm	N/A
BUSI 710	BA01	Competitive & Collaborative Negotiations	2	M	A	6:25-10:00pm		BUSI 737	BA01	Innovation & Product Development	2	Th	B	6:25-10:00pm	BUMK 758P

Shady Grove - In Person															
Crs	Sec	Title	Cr	Day	Term	Time		Crs	Sec	Title	Cr	Day	Term	Time	
BUSI 731	GS01	Managing Brands and Products	2	W	A	6:25-10:00pm		BUSI 736	GS01	Pricing Strategies for a Competitive Advantage	2	M	B	6:25-10:00pm	BUMK 758J
BUSI 710	GS01	Competitive & Collaborative Negotiations	2	T	A	6:25-10:00pm		BUSI 602	GS01	Leading with a Strategic Mindset	2	W	B	6:25-10:00pm	N/A

DC Evening - In Person															
Crs	Sec	Title	Cr	Day	Term	Time		Crs	Sec	Title	Cr	Day	Term	Time	
BUSI 758Q	DC01	Business Consulting	4	W	AB	6:25-10:00pm	*								Equivalent to:
BUSI 785	DC01	Project Management in Dynamic Environments	2	T	A	6:25-10:00pm		BUSI 712	DC01	Entrepreneurship & New Ventures	2	T	B	6:25-10:00pm	BUMO 732
BUSI 741	DC01	Financial Strategy for Corporations	2	W	A	6:25-10:00pm		BUSI 758J	DC01	Digital Customer Journey	2	M	B	6:25-10:00pm	N/A
BUSI 710	DC01	Competitive & Collaborative Negotiations	2	Th	A	6:25-10:00pm		BUSI 602	DC01	Leading with a Strategic Mindset	2	Th	B	6:25-10:00pm	N/A

Online															
Crs	Sec	Title	Cr	Day	Term	Time	Crs	Sec	Title	Cr	Day	Term	Time		
BUSI 711	BA01	Industry Analysis	2	M	A	6:25-10:00pm	BUSI 751	BA01	Decision Analytics	2	T	B	6:25-10:00pm	Equivalent to: BUDT 732	
BUSI 713	BA01	Global Strategy	2	T	A	6:25-10:00pm	BUSI 758Y	DC01	Financial Stability & Risk Management	2	W	B	6:25-10:00pm		N/A
							BUSI 785	BA01	Project Management in Dynamic Environments	2	M	B	6:25-10:00pm		N/A

*Note: BUSI758Q Business Consulting is equivalent to the MBA Consulting Practicum offered Summer I & II 2023 in the Flex MBA program.