

## FALL 2024 FLEX MBA ELECTIVE SCHEDULE

Term A: August 26 - October 14  
Term B: October 21 - December 10

Reminder: All courses in the Smith MBA are non-standard as defined by the University.

### NOTES:

- 1) Fall 2024 electives will repeat in Fall 2025
- 2) Students should reference their [registration instructions on Networh](#)
- 3) [Changes to Fall 2024 Elective Schedule on Networh](#)

### Program Requirements

Crs	Sec	Title	Cr	Day	Time	Dates	Campus Location	Notes
BUSI 600	BA01	Fundamentals of Business Decision Making	2	SaSu	8:00 a.m. - 6:00 p.m.	08/17 & 08/18	College Park	Opening Residency; required prework
BUSI 787	WW01	Integrative Capstone	2	SaSu	8:30 a.m. - 5:30 p.m.	11/02 & 11/03	Online	Course meets synchronously online; required prework

### In-Person Courses

Crs	Sec	Title	Cr	Day	Time	Term	Campus Location	Notes
BUSI 602	GS01	Leading with a Strategic Mindset	2	T	6:25 p.m. - 10:00 p.m.	B	Shady Grove/Rockville	2Y Elective
BUSI 710	BA01	Competitive & Collaborative Negotiations	2	W	6:25 p.m. - 10:00 p.m.	A	Baltimore	2Y Elective
BUSI 710	GS01	Competitive & Collaborative Negotiations	2	T	6:25 p.m. - 10:00 p.m.	A	Shady Grove/Rockville	2Y Elective
BUSI 710	DC01	Competitive & Collaborative Negotiations	2	Th	6:25 p.m. - 10:00 p.m.	A	Washington, DC	2Y Elective
BUSI 737	BA01	Innovation & Product Development	2	Th	6:25 p.m. - 10:00 p.m.	B	Baltimore	2Y Elective
BUSI 741	DC01	Financial Strategy for Corporations	2	T	6:25 p.m. - 10:00 p.m.	A	Washington, DC and/or Online	Hybrid classroom: offered in-person and/or online. Prerequisites: BUSI640/641
BUSI 758F	DC01	Investment Fund Management	3	Th	6:25 p.m. - 10:00 p.m.	A & B	Washington, DC	By application only
BUSI 758V	DC01	Digital Promotion and Advertising	2	T	6:25 p.m. - 10:00 p.m.	B	Washington, DC and/or Online	Hybrid classroom: offered in-person and/or online.
BUSI 781	DC06	Marketing Emergent Technology	1	Sa	9:00 a.m. - 12:30 p.m. and 1:30 p.m. - 5:00 p.m.	B	Washington, DC	Meeting dates: 11/23 & 12/07
BUSI 791	DC06	Research and Development Strategy & Process	2	Sa	9:00 a.m. - 12:30 p.m. and 1:30 p.m. - 5:00 p.m.	A	Washington, DC	Meeting dates: 08/31, 09/07 & 09/21
BUSI 793	DC06	Technology Entrepreneurship, Innovation & Commercialization	2	Sa	9:00 a.m. - 12:30 p.m. and 1:30 p.m. - 5:00 p.m.	B	Washington, DC	Meeting dates: 10/05, 10/26 & 11/09
BUSI718M	WW06	Platform Strategy and Transformation	2	Sa	9:00 a.m. - 1:15 p.m.	A	College Park	Meeting dates: 09/14, 09/28 & 10/12

### Online Courses

Crs	Sec	Title	Cr	Day	Time	Term	Campus Location	Notes
BUSI 602	WW01	Leading with a Strategic Mindset	2	Th	6:25 p.m. - 10:00 p.m.	B	Online	2Y Elective
BUSI 758K	WW01	Portfolio Management	2	Th	6:25 p.m. - 10:00 p.m.	A	Online	1Y & 2Y Elective